



FOR IMMEDIATE RELEASE

## Bermuda Captive Conference gets big RIMS 2017 boost

**Philadelphia, PA, April 27, 2017**—The Bermuda Captive Conference capitalised on the insurance industry’s biggest annual event in Philadelphia this week to build interest and boost registrations leading towards its September 11–13 event.

The Bermuda conference, which was shifted from its regular calendar slot in June to this fall due to the America’s Cup, made an impressive marketing splash at the Risk & Insurance Management Society (RIMS) Annual Conference and Exhibition, garnering new registrations and raising awareness among many of the estimated 10,000 delegates attending the major risk industry event.

The prominent Bermuda Booth this year sported a colourful photographic wrap depicting boats sailing across Hamilton Harbour complete with bold Bermuda Captive Conference social media and logo branding. As well, the sides of buses hired to transport guests through the city from the convention to Tuesday’s well-attended networking reception were brightly branded with the same scene and an invitation to “Follow Us to Bermuda.” The reception, hosted by the Bermuda Business Development Agency (BDA), Bermuda Tourism Authority (BTA), and Gosling’s, was held aboard Moshulu, a restored barque at Penn’s Landing, and welcomed a crowd of 200 invitees.

“In a year when we are highlighting the innovation Bermuda brings to the global captive market, we expanded our footprint at RIMS 2017 in conjunction with the BDA,” said conference Chair David Gibbons, who noted the timing was appropriate leading to a May 1 deadline for early-bird flight and registration rates.

“We have always welcomed a lot of registrations and interest at RIMS,” he said, “but this year, we decided to ramp up our outreach, and we’re confident this will help attendee numbers in September surpass our 2016 record.”

Last year’s June conference, marking a dozen years the event has been held, saw attendance of more than 800 delegates, of which half were overseas participants. The three-day event at the Fairmont Southampton Resort had more than 50 percent of attendees travelling to Bermuda from the United States, Canada, Latin America, and the United Kingdom. They included 147 captive insurance owners, 70 sponsors, 49 vendors, and the result was a total of 900 hotel-room nights booked during the event’s duration.

The 2017 Bermuda Captive Conference will highlight the topic of “Innovation”: how captive insurers respond to changes in their business and the environment in which they operate. Included among sessions slated for the agenda are:

- New insurance solutions: technology and cyber, ILS, incorporated cells, new insurance products and solutions, life insurance
- Technology advances and developments: data management and storage, IT security, self-driving cars, intelligent robots
- Medical and healthcare: impact of new research and medical developments and advances, cost and benefit impacts, effect of changes to working lives and longer lifespans
- Climate change: the impact on risk and insurance needs, insurer and reinsurer responses to changes
- Political, regulatory, economic and social change, and the challenges each create

This year’s keynote speaker will be Bermudian anthropologist Dr Philippe Rouja, Principal Scientist, Marine Heritage and Ocean Human Health, for the Bermuda government. Rouja will give an address titled “A Shipwreck Cornucopia,” detailing the island’s unique shipwreck history.



Bermuda remains the world leader in the captive insurance industry based on 2016 statistics released by Bermuda Monetary Authority earlier this year. Year-end BMA figures indicated Bermuda had close to 800 active captive licences on its register, supporting primarily Fortune 500 corporations in the US, and generating over \$55 billion in annual gross written premiums.

To register for the Bermuda Captive Conference 2017, go to:  
<https://bermudacaptiveconference.com>

#### PHOTO CAPTIONS:

**(bcc)**

**Eye-catching photographic wrap showcasing a Bermuda harbour scene branded the RIMS2017 Bermuda Booth with an invitation to this fall's Bermuda Captive Conference**

**(bus)**

**Buses transporting guests across Philadelphia to the Bermuda Reception at RIMS 2017 carried photographic branding and the message: "Follow us to Bermuda"**

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#### CONNECTING BUSINESS

The BDA encourages direct investment and helps companies start up, re-locate or expand their operations in our premier jurisdiction. An independent, public-private partnership, we connect you to industry professionals, regulatory officials, and key contacts in the Bermuda government to assist domicile decisions. Our goal? To make doing business in Bermuda smooth and beneficial

